



ORACLE

Partner

Building Resilient  
Enterprises with

**Motherson  
Technology Services  
Oracle Services**



Proud to be part of samvardhana **motherson** 

## Adoption Drivers for Oracle Services



Demand for a cost-effective solution combining all the analytical and transactional capabilities



Maximized price, performance & quick ROI



Creation of a data-driven culture & mindset for better decision-making



Capabilities to monitor & optimize performance



Driving financial and operational efficiency



Opportunities for innovation

## How Motherhood Technology Services Helps

We deliver an integrated solution, complementing our capabilities and aligning customer requirement to the Oracle ecosystem to achieve better and more enduring results for the customer. We help our customer to improve their business processes and outcomes align with their organizational goals.

We understand the core of businesses and know what and how to make the best use of technologies while aligning business goals.

We provide product & process assessment and implementation that helps the organization to achieve high performance and deliver end-to-end innovation.

## MINDful with Oracle Service Offerings



### Product

Oracle E-business Suite, Oracle VCP Suite, Oracle Cloud Suite, Oracle Middleware, Oracle Database, Oracle Primavera, Oracle Analytics / Hyperion



### Domain

Financials, Manufacturing and Shop Floor Execution System, Demand Management, Utilities, Human Resource Management, Supply Chain Planning and Management



### Industry

Retail, Health care, Shared Business Services, Hi-Tech, Logistics and Warehouse Management, Discrete and Process Manufacturing, Financial Institutes



# Improvement in Demand Forecast and Helped Meeting Demand Variability for a **Hi-tech Retailer**

## The Need

### Business Challenge

- Inability to meet changing customer demand and marketplace.
- Replenish store with right product in right quantity at right time.
- High Cost Associated with supply chain and high amount of lost sales.

## Why Motherson Technology Services?

### Solution

- Consensus forecast generation for 10k+ items for 52 weeks across all warehouse accounting causal factors.
- **Store Chaining** - Enabled the client to “chain” history from current stores, with granular/aggregate override to accommodate differences product mix
- **Store Replenishment** – Multilevel replenishment from Plant to Warehouse to the final stores. Consider Min order, Max order, Shelf size, Storage size, Backlog and Target inventory
- **Assortment** – Integration of Assortment with Data Model
- **Locking** – Handle overrides in sales at item/location combination w/o impacting other combination

### Impact Delivered

- Reduce lost sales owing to stock outs along with optimum replenishment at store and hub level.
- Reduce expediting costs by 50% while maintaining existing service Levels

## Propositions

### Tools & Technology



**ORACLE**  
Database

### Service Delivered

- Product Implementation
- Process Consulting

# Enabled Realtime View of Production and Planning for a Consumer Durable Company

## The Need

### Business Challenge

- Getting real-time figure of production across different units and items.
- Time consumption in issuance of material and booking production leads to sales booking.
- Analysis of deviation between planned vs production in plant.

## Why Motherson Technology Services?

### Solution

- MES system enabled providing figures for real-time production.
- Every product getting scanned at the end of production line thru barcode, got booked for production in work order.
- Barcode based material issuance: Users don't need to key in item name for issuance. Rather just scanning the barcode will extract the details and need to key in quantity.
- Barcode for Work Order: Report listing all work order will enable shop-floor users to just scan and proceed for production. Thus, provide ease of management.

### Impact Delivered

- Reduce man hour cost by 35%.
- Provides real time figures for production and thus analysis of deviation between planned Vs Production

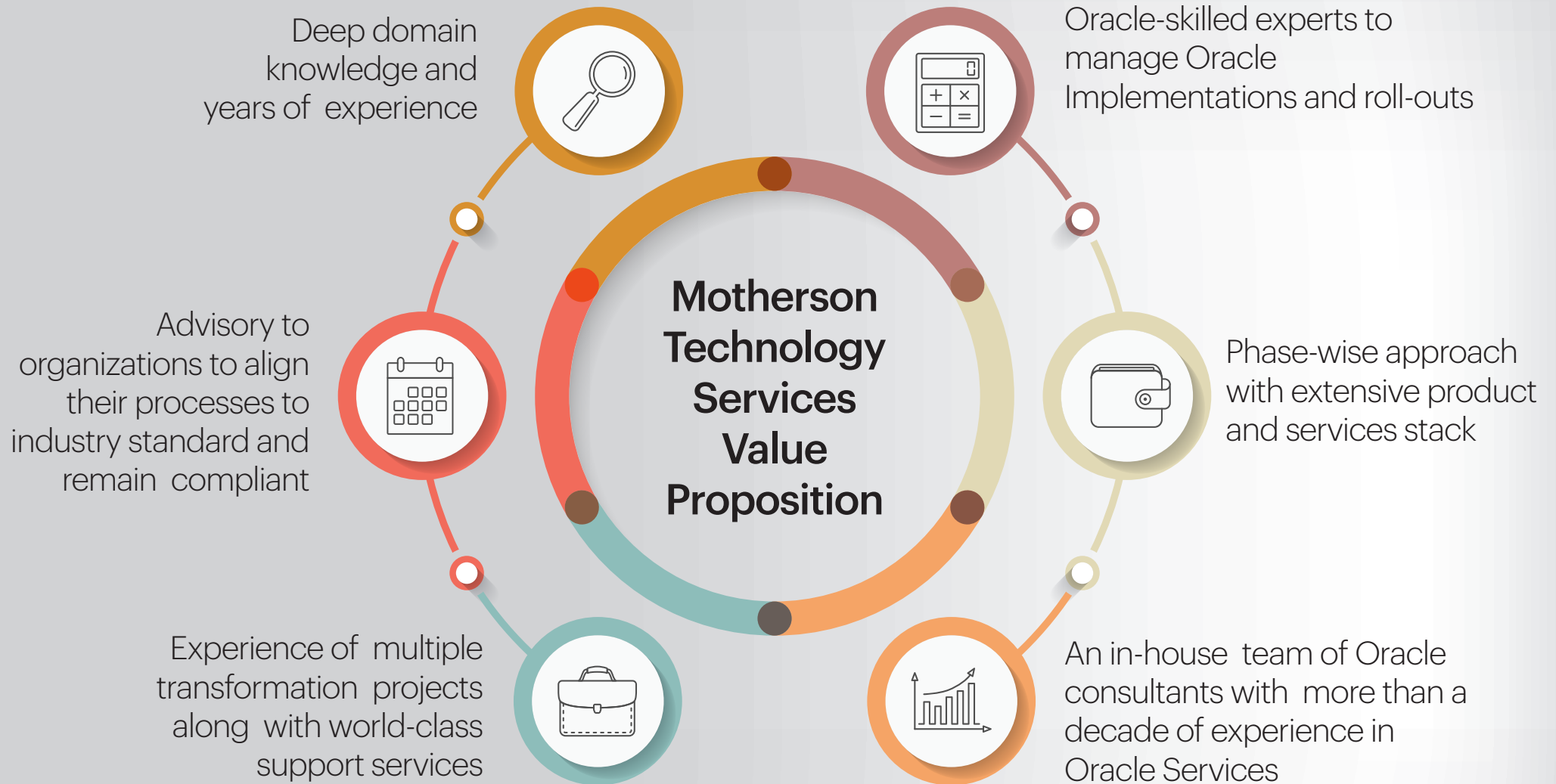
## Propositions

### Tools & Technology



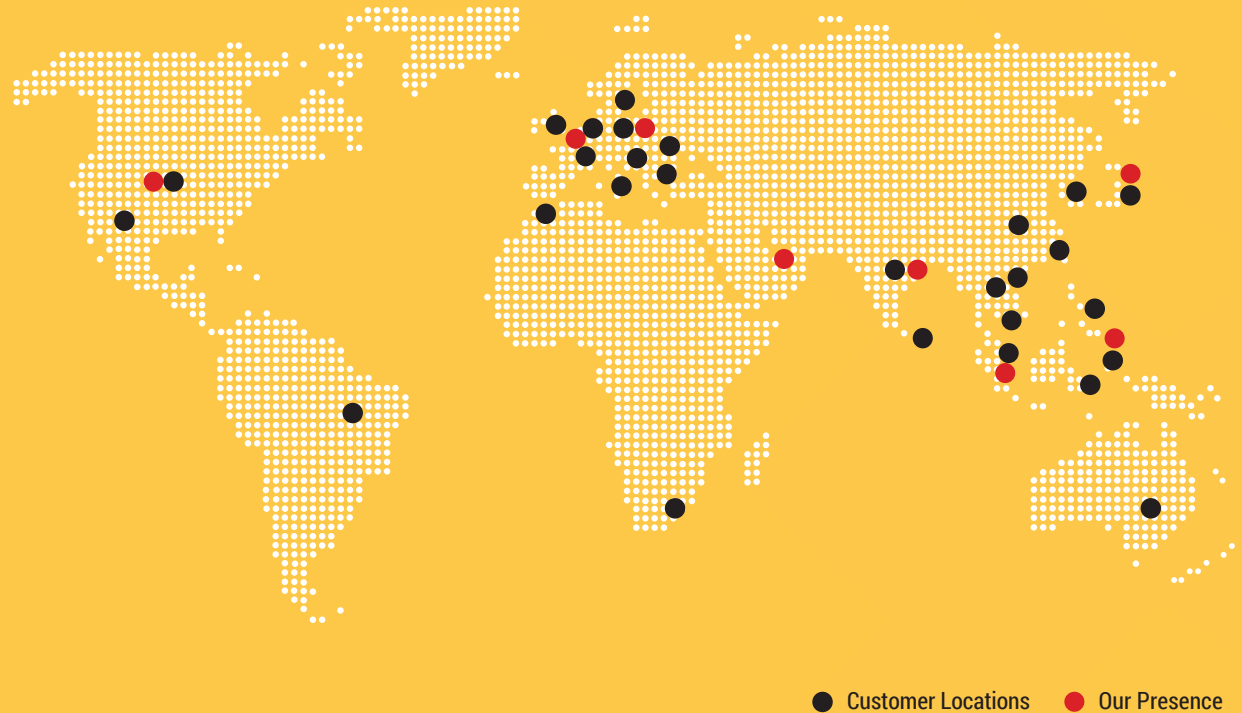
### Service Delivered

- Process Consulting
- Product Development
- Product Support



Founded in 1975, Mother'son Group is an industry leader and one of the world's largest manufacturers of components for their automotive and transport industries. The group's diversified portfolio makes it a complete solutions provider across the globe. Mother'son Group serves its customers with a wide array of products and services through multiple business divisions including wiring harness, vision systems, modules and polymer, technology & software, aerospace, health & medical, logistics, retail and metal products. Mother'son Technology Services is a global technology company that offers a consulting-led approach with an integrated portfolio of industry leading solutions that encompass the entire enterprise value chain. Our technology-driven products and services are built on two decades of innovation, with a future focused management philosophy, a strong culture of invention and co-innovation, and a relentless focus on customer-centricity. An SEI CMMI Level 5 company, we have delivered best-in-class services to 430+ clients in 41+ global locations across all continents. We are a business division of Mother'son Group, one of the largest manufacturers of components for the automotive and transport industries worldwide with 150,000 employees across the globe.

## Reach out to us



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