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# **Driving Business Transformation**with Our SAP Partnership\*





## **Key Market Trends**



The global SAP digital services ecosystem market size is expected to reach around US\$ 90 billion by 2026, with rising CAGR of 7.5"% throughout the forecast period 2019-2026. (Source: Acumen Research)



A significant factor driving the global SAP market are advantages offered by SAP, an increased use of ERP solutions amongst small and medium-sized enterprises (SMEs) and an increase in SAP digital services in developing economies. (Source: Acumen Research)



Migration into digital platforms and increased SAP S/4HANA deployment is boosting the adoption of a cloud database that will increase its traction in the forecast period. (Source: Acumen Research)



Move to S/4HANA is the top-most priority amongst organizations which are looking for a digital transformation, and this is primarily driven by increased C-level focus on creating an "intelligent enterprise." (Source: CIO)

## **Adoption Drivers for SAP Services**

- The need for Digital transformation post-covid era
- Increased use of ERP solutions amongst SMEs and developing economies

- Need for business performance optimization and accurate decision making
- Demand for a cost-effective solution combining all the analytical and transactional capabilities

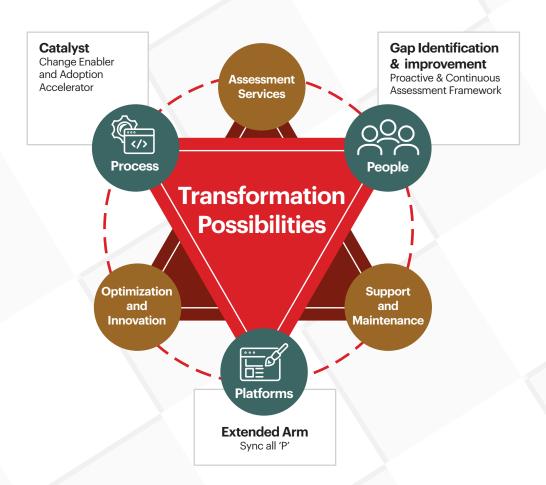


## **Motherson Technology Services SAP Competence**

## **Capabilities Services** Implementations, Migrations/ Rollouts SAP Subject Matter Experts (LE & SME) Support services (Dedicated / Shared) ECC (ERP Central Component), HANA, SAC (SAP Analytics Cloud), SF (SuccessFactors), BW (Business Warehouse), BO (Business SAP Technical/Functional Upgrades Objects), DMS (Document Management System), Ariba & Hybris **Cloud Hosting** UX (Fiori & Persona) Change Management EDI, Integration & Automation **Certified Consultants** Advisory

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## **Our Approach**



## **Differentiators**



#### Master Data Management (MDM) Tool

- One Centralized tool
- Plug & Play, no separate license
- Workflow based



#### ITGC Compliance & Audit Tool

- Self-explanatory report
- Promotes sound IT controls
- Get Insights ready



#### E-Way Bill and E-invoice Solutions

- Real-time seamless integration
- Short payment cycles
- Improved Supplier/Customer management



#### **Digital Signature Solution**

- Seamless integration with SAP
- Compliance enhancement
- Reduce costs and carbon footprint

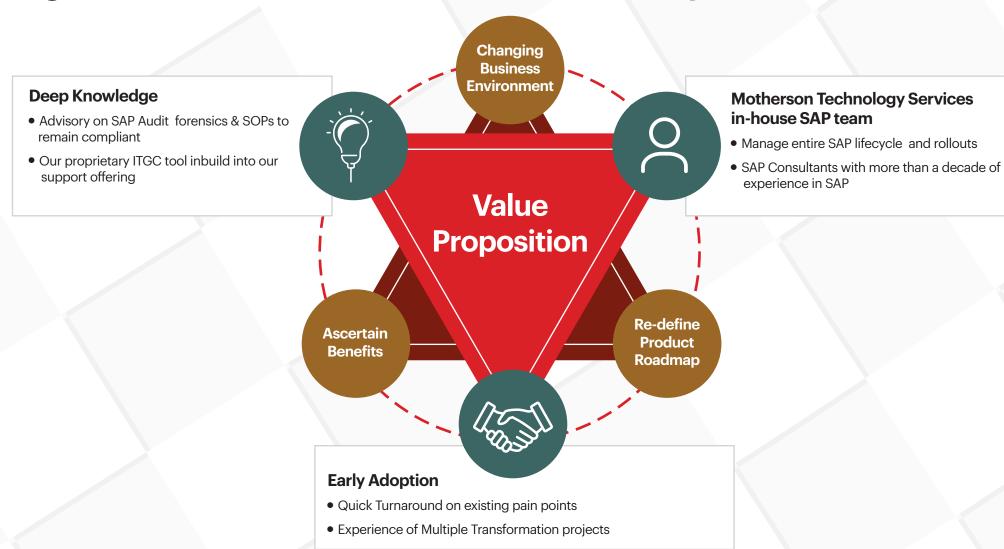


#### **BOTS**

- Automatic service request
- Active Monitoring



## **Right Partner for Your Transformation Journey**





## How We Helped in Technology Led Transformation of IT Business Operations.



## Global Agro-Chemical Company

Head office: New Delhi | Presence: Singapore, Australia & South Africa | Market Leader in Agro-Chemical

## Objectives

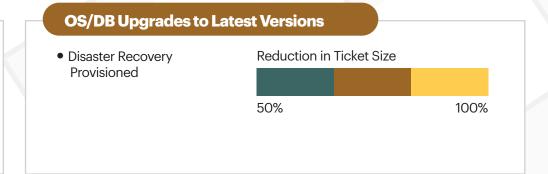
- Partner for a technology-led transformation (IT & Business Challenges)
- Connect business with already mobile workforce (Mobility)
- Stable, Scalable & Agile IT Backbone
- Regulated Industry (Compliance & Audits)

#### Maneuvers

- Leveraged a three-pronged approach (Transformation Study Outcome) with business champions, top leadership & on-ground sap team.
- Motherson Technology Services Accelerators SLA improvements, (BOTS, pro-active monitoring), Business continuity with Cloud transformation

#### **Migration of Existing Workloads to AWS**

- Reduced IT CAPEX
- Lower TCO
- Storage Optimization





## How We Helped in Technology Led Transformation of IT Business Operations.



## **Automotive Customer**

3.5 billion Tier 1, leading supplier of cabin-in-white & frames for chassis

## Objectives

- Partner to cut short operational challenges with complex homegrown legacy processes
- Single ERP backbone, Financial Consolidation for units & plants
- Regulated Industry (Compliance & Audits)

### Maneuvers

- Gap Analysis for current operational challenges & future business Roadmap
- Re-Design, Re-Model & standardize homegrown legacy processes into SOP's
- Setup proactive & Continuous assessment framework
- Motherson Technology Services Accelerators SLA improvements, (BOTS, pro-active monitoring)



#### **Automated business activities**

- Reduction in Support Cost / User
- Enabled Technology Led Transformation

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Founded in 1975, Motherson Group is an industry leader and one of the world's largest manufacturers of components for ther automotive and transport industries. The group's diversified portfolio makes it a complete solutions provider across the globe. Motherson Group serves its customers with a wide array of products and services through multiple business divisions including wiring harness, vision systems, modules and polymer, technology & software, aerospace, health & medical, logistics, retail and metal products. Motherson Technology Services is a global technology company that offers a consulting-led approach with an integrated portfolio of industry leading solutions that encompass the entire enterprise value chain. Our technology-driven products and services are built on two decades of innovation, with a future focused management philosophy, a strong culture of invention and co-innovation, and a relentless focus on customer-centricity. A CMMI Level 5 company, we have delivered best-in-class services to 430+ clients in 41+ global locations across all continents. We are a business division of Motherson Group, one of the largest manufacturers of components for the automotive and transport industries worldwide with 150,000 employees across the globe.

#### Reach out to us





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